UNICORN IT GROUP

Cyber security and IT services

MANAGED SERVICES & SECURITY | Construction

National Home Builder Turnaround After Malware Incident

A national home builder with 300 staff across seven offices was recovering from a malware infection caused by sales staff using personal machines on old file shares. We were engaged to clean up the previous MSP's mistakes, lift security and deliver fully managed support across all sites.

KEY RESULTS

300	$10k/mo	18	2 racks
new HP and Surface endpoints deployed	phone bill reduced through 3CX	virtual servers decommissioned	of data centre equipment removed

BEFORE

- Malware infection traced to sales staff using personal devices connecting to legacy file shares
- Previous management had under-invested in IT, leaving ageing servers, switches and even an old hub in use
- Seven offices connected by an expensive MPLS IPWAN with older servers hosted in Next DC
- Tape backups were unreliable, slow to restore and provided no off-site disaster recovery

AFTER

- 300 - new HP and Surface endpoints deployed
- $10k/mo - phone bill reduced through 3CX
- 18 - virtual servers decommissioned
- Onboarded the builder to our fully managed IT service with 7am to 7pm weekday support and weekend cover for display-home sales staff

"We went from a malware cleanup to a completely transformed IT environment. Our sales teams have reliable devices, our sites are fast and connected, and we finally know our data is protected."

- Operations manager, national home builder