

MICROSOFT 365 LICENSING

Not-for-Profit

Not-for-Profit Unlocked Cheaper Office 365 Licences

A not-for-profit had been buying Office 365 the same way as a regular business and had no idea discounted nonprofit pricing existed. We reviewed their tenancy, moved them to the correct licensing model, and cut their annual bill by \$30,000 without removing a single feature.

KEY RESULTS

\$30,000

saved every year in licence costs

0

features or mailboxes lost

Same day

transition completed with no downtime

BEFORE

- Not-for-profit was paying standard commercial rates for Microsoft 365
- No internal awareness of nonprofit eligibility or discounted licensing programs
- Budget pressure meant every dollar spent on software was a dollar away from their cause
- Existing licences were a mix of plans with overlapping features and wasted spend

AFTER

- \$30,000 - saved every year in licence costs
- 0 - features or mailboxes lost
- Same day - transition completed with no downtime
- Audited the current Microsoft 365 tenant, user roles and licence assignments

"That \$30,000 a year goes straight back into the work we actually care about. We had been overpaying for years without knowing."

- Finance manager, not-for-profit organisation